

Jai Bharat College of Commerce(Night)

(AFFILIATED TO UNIVERSITY OF MUMBAI)

O/B. 8(1-10) Mulund Colony, Mulund (W), Mumbai-400 082

Mobile No: 9324880873

E-mail: jaibharatcollege@yahoo.co.in/jaibharatcollegenight@gmail.com

Website: www.jaibharatcollege.org

(Conducted under auspice of Education Board Mulund Colony)

CRITERIA 3.2.2

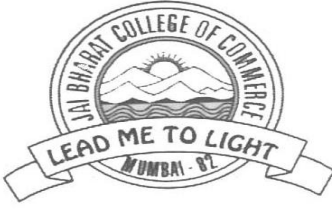
Workshops/Seminar of RM/ IPR And Entrepreneurship



P. C. Kamthkar

Principal I/C
JAI BHARAT COLLEGE OF COMMERCE
Mulund (W), Mumbai - 400 082

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3.2.2 Number of workshops/seminars/conference including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship during the last five years.

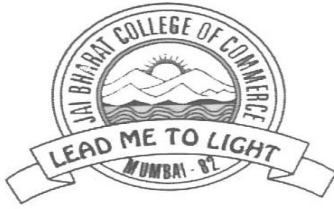
| |
|--|
| Flyers for Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for F.Y.B.Com, S.Y.B.Com and T.Y.B.Com |
| Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for F.Y.B.Com Students for 2022-23 |
| Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for S.Y.B.Com Students for 2022-23 |
| Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for T.Y.B.Com Students for 2022-23 |



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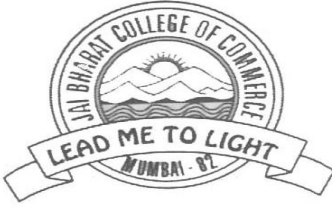
3.2.2 Number of workshops/seminars/conference including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship during the last five years.

| Year | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 |
|--------|---------|---------|---------|---------|---------|
| Number | 00 | 00 | 00 | 00 | 78 |



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Entrepreneurship and IPR for
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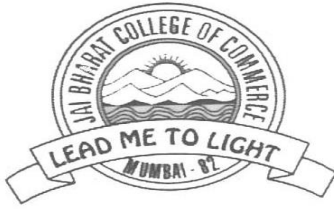


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Lecture Series on Entrepreneurship

Organize by

IQAC and Alumni of Jai Bharat College of Commerce (Night)

For

F.Y.B.Com Students

(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 10 days (From 10th August 2022 to 20th August 2022)

| Wednesday 10 th August 2022 | Thursday 11 th August 2022 | Friday 12 th August 2022 | Saturday 13 th August 2022 | Monday 15 th August 2022 |
|---|---|---|---|--|
| | | | | |
| Entrepreneurship – Development – Meaning, types, working and action by Dwivedi Guidance | Women Entrepreneur – Rural Entrepreneur, Intrapreneur by Dwivedi Guidance | Entrepreneurial competencies, process of Entrepreneurship, Business opportunities by Dwivedi Guidance | Type of Entrepreneur by Dwivedi Guidance | Function of Entrepreneurs by Dwivedi Guidance |
| Tuesday 16 th August 2022 | Wednesday 17 th August 2022 | Thursday 18 th August 2022 | Friday 19 th August 2022 | Saturday 20 th August 2022 |
| | | | | |
| Launching a new venture by Dwivedi Guidance | Business plan, meaning, content by Dwivedi Guidance | Textile Industry Case study by Dr. Vivek Bindra | Role of Entrepreneur in Export and Import by Sonu Singh | Function of Management in Entrepreneurship by Sonu Singh |

Organizing Committee

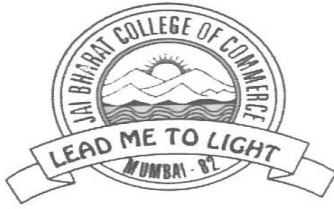
- Asst. Prof. Felix Anthony
- Namita Parab
- Gaurav Mishra



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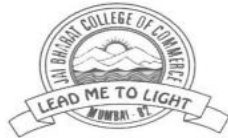
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- Students will get e-certificate for their attendance.
- Schedule: 10 days (From 10th October 2022 to 20th October 2022)

| Monday 10 th October 2022 | Tuesday 11 th October 2022 | Wednesday 12 th October 2022 | Thursday 13 th October 2022 | Friday 14 th October 2022 |
|---|---|---|---|--|
| | | | | |
| Entrepreneurship – Development – Meaning, types, working and action by Dwivedi Guidance | Women Entrepreneur – Rural Entrepreneur, Intrapreneur by Dwivedi Guidance | Entrepreneurial competencies, process of Entrepreneurship, Business opportunities by Dwivedi Guidance | Type of Entrepreneur by Dwivedi Guidance | Function of Entrepreneurs by Dwivedi Guidance |
| Saturday 15 th October 2022 | Monday 17 th October 2022 | Tuesday 18 th October 2022 | Wednesday 19 th October 2022 | Thursday 20 th October 2022 |
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- Gaurav Mishra

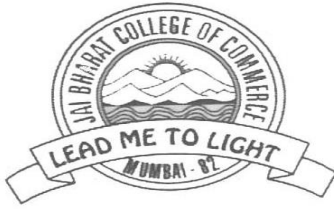


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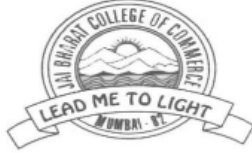
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(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 10 days (From 6th February 2023 to 16th February 2023)

| Monday 6 th Feb 2023 | Tuesday 7 th Feb 2023 | Wednesday 8 th Feb 2023 | Thursday 9 th Feb 2023 | Friday 10 th Feb 2023 |
|--|--|--|--|---|
| | | | | |
| Entrepreneurship – Development – Meaning, types, working and action by Dwivedi Guidance | Women Entrepreneur – Rural Entrepreneur, Intrapreneur by Dwivedi Guidance | Entrepreneurial competencies, process of Entrepreneurship, Business opportunities by Dwivedi Guidance | Type of Entrepreneur by Dwivedi Guidance | Function of Entrepreneurs by Dwivedi Guidance |
| Saturday 11 th Feb 2023 | Monday 13 th Feb 2023 | Tuesday 14 th Feb 2023 | Wednesday 15 th Feb 2023 | Thursday 16 th Feb 2023 |
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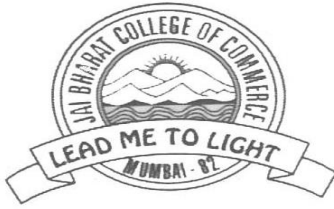
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Lecture Series on Intellectual Property Rights (IPR)

Organize by

IQAC and Alumni of Jai Bharat College of Commerce (Night)

For

F.Y.B.Com Students

(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 8 days (From 2nd September 2022 to 10th September 2022)

| Friday 2 nd Sept 2022 | Saturday 3 rd Sept 2022 | Monday 5 th Sept 2022 | Tuesday 6 th Sept 2022 |
|---|---|--|---|
|  |  |  |  |
| IPR meaning and concepts by Y. G. Law | Theory of IPR by Y. G. Law | Intellectual convection of IPR by Y. G. Law | Copyright Law, Intellectual Property Law by Y. G. Law |

| Wednesday 7 th Sept 2022 | Thursday 8 th Sept 2022 | Friday 9 th Sept 2022 | Saturday 10 th Sept 2022 |
|---|---|--|---|
|  |  |  |  |
| Patent Law IPR by Y. G. Law | Trademark Law by Y. G. Law | Geographical Indication IPR by Y. G. Law | Biodiversity and Traditional knowledge by Y. G. Law |

Organizing Committee

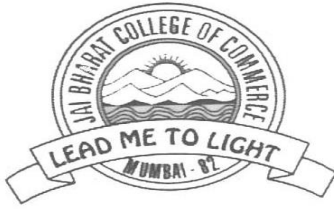
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Lecture Series on Intellectual Property Rights (IPR)

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For

S.Y.B.Com Students

(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 8 days (From 1st December 2022 to 9th December 2022)

| Thursday 1 st December 2022 | Friday 2 nd December 2022 | Saturday 3 rd December 2022 | Monday 5 th December 2022 |
|---|--|--|---|
| | | | |
| IPR meaning and concepts by Y. G. Law | Theory of IPR by Y. G. Law | Intellectual convection of IPR by Y. G. Law | Copyright Law, Intellectual Property Law by Y. G. Law |
| Tuesday 6 th December 2022 | Wednesday 7 th December 2022 | Thursday 8 th December 2022 | Friday 9 th December 2022 |
| | | | |
| Patent Law IPR by Y. G. Law | Trademark Law by Y. G. Law | Geographical Indication IPR by Y. G. Law | Biodiversity and Traditional knowledge by Y. G. Law |

◆ Organizing Committee ◆

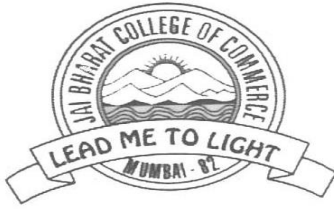
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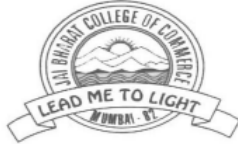
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- Schedule: 8 days (From 15th March 2023 to 22nd March 2023)

| Wednesday 15 th March 2023 | Thursday 16 th March 2023 | Friday 17 th March 2023 | Saturday 18 th March 2023 |
|---|---|--|---|
|  |  |  |  |
| IPR meaning and concepts by Y. G. Law | Theory of IPR by Y. G. Law | Intellectual convection of IPR by Y. G. Law | Copyright Law, Intellectual Property Law by Y. G. LAW |
| Monday 19 th March 2023 | Tuesday 20 th March 2023 | Wednesday 21 st March 2023 | Thursday 22 nd March 2023 |
|  |  |  |  |
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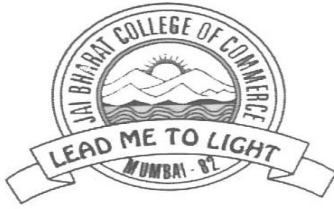
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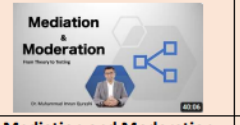
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Lecture Series on Research Methodology

Organize by
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For
F.Y.B.Com Students
(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 8 days (From 14th July 2022 to 22nd July 2022)

| Thursday 14 th July 2022 | Friday 15 th July 2022 | Saturday 16 th July 2022 | Monday 18 th July 2022 |
|---|---|--|---|
|  |  |  |  |
| Introduction to Research Methodology by Arpita Karwa | Types of Research by Navdeep Kaur | Research Methodology by connecting Asia TV-1/26 | Research Methodology on formulating and classifying by connecting Asia TV-2/26 |

| Tuesday 19 th July 2022 | Wednesday 20 th July 2022 | Thursday 21 st July 2022 | Friday 22 nd July 2022 |
|---|---|--|---|
|  |  |  |  |
| Understanding variable in research process by connecting Asia TV-3/26 | Research Onion Explained by connecting Asia TV-4/26 | Mediation and Moderation theory in Research by connecting Asia TV-5/26 | Basics of Data Analysis and Statistics by connecting Asia TV-6/26 |

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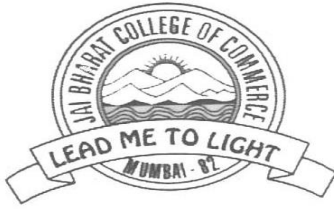
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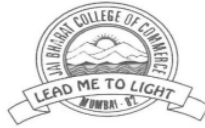
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- Schedule: 8 days (From 20th September 2022 to 28th September 2022)

| Tuesday 20 th Sept. 2022 | Wednesday 21 st Sept. 2022 | Thursday 22 nd Sept. 2022 | Friday 23 rd Sept. 2022 |
|---|---|---|---|
|  <p>Research Methodology INTRODUCTION PAPER</p> <ul style="list-style-type: none"> Types of variables Hypothesis Tools of Data Collection Sampling Research Ethics <p>Dr. Arpita Karwa</p> |  <p>NTA NET JRF 2020 Types of Research</p> <p>JRF is Mine वही बात JRF लेकर रहने</p> <p>www.navdeepkaur.in By Navdeep Kaur</p> |  <p>Introduction of Research Methodology</p> <p>Dr. Arpita Karwa</p> |  <p>Formulating and clarifying the research topic</p> <p>Research Methodology Lecture series</p> <p>Dr. Arpita Karwa</p> |
| <p>Introduction to Research Methodology by Arpita Karwa</p> | <p>Types of Research by Navdeep Kaur</p> | <p>Research Methodology by connecting Asia TV-1/26</p> | <p>Research Methodology on formulating and classification by connecting Asia TV-2/26</p> |
| Saturday 24 th Sept. 2022 | Monday 26 th Sept. 2022 | Tuesday 27 th Sept. 2022 | Wednesday 28 th Sept. 2022 |
|  <p>Research Methodology</p> <p>Understanding variable in research process</p> <p>Dr. Arpita Karwa</p> |  <p>Research Onion Explained</p> <p>Dr. Arpita Karwa</p> |  <p>Mediation & Moderation</p> <p>Theory in Research</p> <p>Dr. Arpita Karwa</p> |  <p>Basics of Data Analysis and Statistics</p> <p>Dr. Arpita Karwa</p> |
| <p>Understanding variable in research process by connecting Asia TV-3/26</p> | <p>Research Onion Explained by connecting Asia TV-4/26</p> | <p>Mediation and Moderation theory in Research by connecting Asia TV-5/26</p> | <p>Basics of Data Analysis and Statistics by connecting Asia TV-6/26</p> |

Organizing Committee

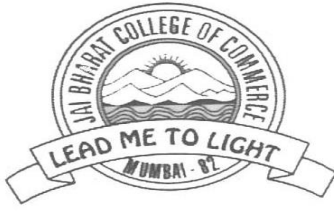
- Asst. Prof. Felix Anthony
- Namita Parab
- Gaurav Mishra



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Lecture Series on Research Methodology

Organize by

IQAC and Alumni of Jai Bharat College of Commerce (Night)

For

T.Y.B.Com Students

(2022-23)

- Lecture Series will be held in the form of online video lectures.
- Students will get e-certificate for their attendance.
- Schedule: 8 days (From 2nd January 2023 to 10th January 2023)

| Monday 2 nd Jan. 2023 | Tuesday 3 rd Jan. 2023 | Wednesday 4 th Jan. 2023 | Thursday 5 th Jan. 2023 |
|--|--|--|--|
|  <p>Research Methodology NTA UGC NET PAPER-1 • Types of variables, • Hypothesis • Mode of Data Collection • Sampling • Research Ethics</p> <p>Introduction to Research Methodology by Arpita Karwa</p> |  <p>NTA NET JRF 2020 Types of Research JRF is Mine इस बार JRF लेकर चली www.navdeepkaur.in By Navdeep Kaur</p> <p>Types of Research by Navdeep Kaur</p> |  <p>of notubotstn yqokobrtstM #researchR</p> <p>Research Methodology by connecting Asia TV-1/26</p> |  <p>Formulating and clarifying the research topic Research Methodology Lectures series</p> <p>Research Methodology on formulating and classification by connecting Asia TV-2/26</p> |
| Friday 6 th Jan. 2023 | Saturday 7 th Jan. 2023 | Monday 9 th Jan. 2023 | Tuesday 10 th Jan. 2023 |
|  <p>Research Methodology Session 3</p> <p>Understanding variable in research process by connecting Asia TV-3/26</p> |  <p>Research Methodology Lecture 4 Research Onion Explained Dr. Maheshwari Anurag Kumar</p> <p>Research Onion Explained by connecting Asia TV-4/26</p> |  <p>Mediation & Moderation Dr. Navdeep Kaur</p> <p>Mediation and Moderation theory in Research by connecting Asia TV-5/26</p> |  <p>Basics of Data Analysis and Statistics Dr. Maheshwari Anurag Kumar</p> <p>Basics of Data Analysis and Statistics by connecting Asia TV-6/26</p> |

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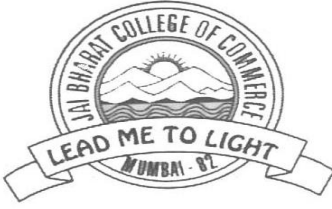
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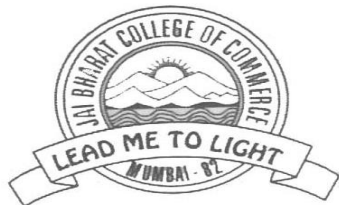
Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for F.Y.B.Com Students 2022-23



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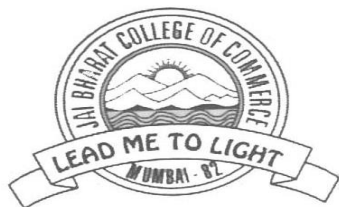
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| 3 | Research Methodology by connecting Asia TV-1/26 | 16 th July 2022 | F.Y.B.Com | https://youtu.be/GSeeyJVD0JU?si=9nFgBs5CuyzA0RN |
| 4 | Research Methodology on formulating and classification by connecting Asia TV-2/26 | 18 th July 2022 | F.Y.B.Com | https://youtu.be/wBA4U4wjWkA?si=Zfh2NMgEUPM0zoZY |
| 5 | Understanding variable in research process by connecting Asia TV-3/26 | 19 th July 2022 | F.Y.B.Com | https://youtu.be/XEMNZdZUJ4c?si=7Y1wGGJQsT3eydhs |
| 6 | Research Onion Explained by connecting Asia TV-4/26 | 20 th July 2022 | F.Y.B.Com | https://youtu.be/6zQwkNzxMKk?si=w1R2kP_ZEI98LUOv |
| 7 | Mediation and Moderation theory in Research by connecting Asia TV-5/26 | 21 st July 2022 | F.Y.B.Com | https://youtu.be/QsWhAHwQC8w?si=din51fmsy800HGzG |
| 8 | Basics of Data Analysis and Statistics by connecting Asia TV-6/26 | 22 nd July 2022 | F.Y.B.Com | https://youtu.be/xBEpm79pXaw?si=7al2h4DJvKg7A09j |



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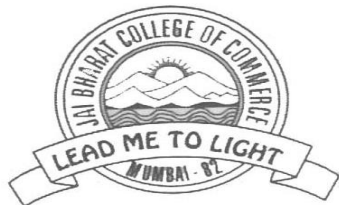
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| 1 | Entrepreneurship – Development – Meaning, types, working and action by Dwivedi Guidance | 10 th August 2022 | F.Y.B.Com | https://youtu.be/aLoRz6hidCM?si=Of5BgwnIH1uZ6mOI |
| 2 | Women Entrepreneur – Rural Entrepreneur, Intrapreneur by Dwivedi Guidance | 11 th August 2022 | F.Y.B.Com | https://youtu.be/LspR6URaK7Q?si=0h1QV9FbWn9XW4xa |
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| 4 | Type of Entrepreneur by Dwivedi Guidance | 13 th August 2022 | F.Y.B.Com | https://youtu.be/tkGadEmSKZc?si=exRBEp-zUxIU8BsI |
| 5 | Function of Entrepreneurs by Dwivedi Guidance | 15 th August 2022 | F.Y.B.Com | https://youtu.be/C2LlvX9s5w?s=i=KSa5CoqkoqNPv84h |
| 6 | Launching a new venture by Dwivedi Guidance | 16 th August 2022 | F.Y.B.Com | https://youtu.be/Jz36LMgCaE?s=i=InFXTIZYXqwbLNux |
| 7 | Business plan, meaning, content by Dwivedi Guidance | 17 th August 2022 | F.Y.B.Com | https://youtu.be/QpHHsly1a20?s=i=E-y7DUg1k9MLLty5 |
| 8 | Textile Industry Case study by Dr. Vivek Bindra | 18 th August 2022 | F.Y.B.Com | https://youtu.be/FDSPvsnWaJs?s=i=a_ULHKnW0OG9MkL |
| 9 | Role of Entrepreneur in Export and Import by Sonu Singh | 19 th August 2022 | F.Y.B.Com | https://youtu.be/5-TPAoEJK0c?si=2htehGGy0VtvRLlx |
| 10 | Function of Management in Entrepreneurship by Sonu Singh | 20 th August 2022 | F.Y.B.Com | https://youtu.be/Q8GXrUJc194?s=i=aVre32QhDy4Xgr_J |



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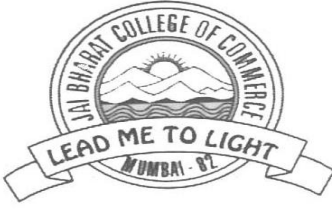
| Sr. No | Intellectual Property Rights | Date of Event | BCOM Students (2022-23) | Video Link |
|--------|---|----------------------------|-------------------------|---|
| 1 | IPR meaning and concepts by Y. G. Law | 2 nd Sept 2022 | F.Y.B.Com | https://youtu.be/eIUaS51U05M?si=boFKWrtboR65ezrK |
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| 4 | Copyright Law, Intellectual Property Law by Y. G. Law | 6 th Sept 2022 | F.Y.B.Com | https://youtu.be/FCcrrroZqn8?si=kYWEPG7OscT2vf6e |
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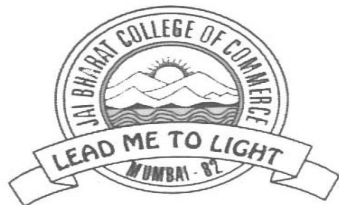
Workshops / Seminars on Research Methodology, Entrepreneurship and IPR for S.Y.B.Com Students 2022-23



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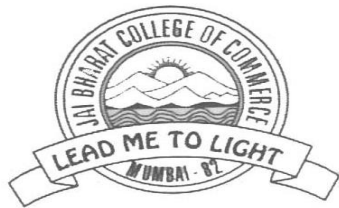
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| 3 | Research Methodology by connecting Asia TV-1/26 | 22 nd Sept. 2022 | S.Y.B.Com | https://youtu.be/GSeeyJVD0JU?si=9nFgBs5CuyzA0RNs |
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| 5 | Understanding variable in research process by connecting Asia TV-3/26 | 24 th Sept. 2022 | S.Y.B.Com | https://youtu.be/XEMNZdZUJ4c?si=7Y1wGGJQsT3eydhs |
| 6 | Research Onion Explained by connecting Asia TV-4/26 | 26 th Sept. 2022 | S.Y.B.Com | https://youtu.be/6zQwkNzxMKk?si=w1R2kP_ZEI98LUOv |
| 7 | Mediation and Moderation theory in Research by connecting Asia TV-5/26 | 27 th Sept. 2022 | S.Y.B.Com | https://youtu.be/QsWhAHwQC8w?si=din51fmsy800HGzG |
| 8 | Basics of Data Analysis and Statistics by connecting Asia TV-6/26 | 28 th Sept. 2022 | S.Y.B.Com | https://youtu.be/xBEpm79pXaw?si=7a12h4DJvKg7A09j |



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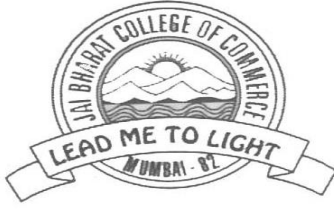
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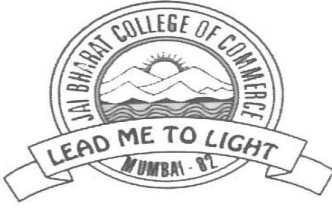
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| 1 | IPR meaning and concepts by Y. G. Law | 1 st December 2022 | S.Y.B.Com | https://youtu.be/eIUaS51U05M?si=boFKWrtboR65ezrK |
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| 6 | Trademark Law by Y. G. Law | 7 th December 2022 | S.Y.B.Com | https://youtu.be/92FR0ow3llk?si=o_7WcoQ3jvwuu843 |
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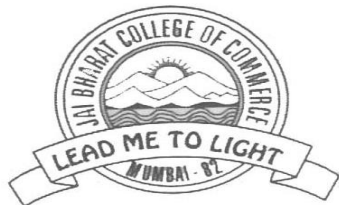
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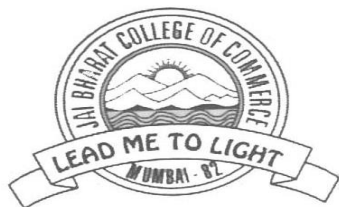
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| 4 | Research Methodology on formulating and classification by connecting Asia TV-2/26 | 5 th Jan. 2023 | T.Y.B.Com | https://youtu.be/wBA4U4wjWkA?si=Zfh2NMgEUPM0zoZY |
| 5 | Understanding variable in research process by connecting Asia TV-3/26 | 6 th Jan. 2023 | T.Y.B.Com | https://youtu.be/XEMNZdZUJ4c?si=7Y1wGGJQsT3eydhs |
| 6 | Research Onion Explained by connecting Asia TV-4/26 | 7 th Jan. 2023 | T.Y.B.Com | https://youtu.be/6zQwkNzxMKk?si=w1R2kP_ZEI98LUOv |
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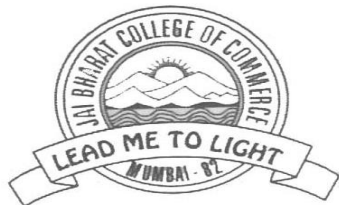
| Sr. No | Entrepreneurship | Date of Event | BCOM Students (2022-23) | Video Link |
|--------|---|---------------------------|-------------------------|---|
| 1 | Entrepreneurship – Development – Meaning, types, working and action by Dwivedi Guidance | 6 th Feb 2023 | T.Y.B.Com | https://youtu.be/aLoRz6hidCM?si=Of5BgwnIH1uZ6mOI |
| 2 | Women Entrepreneur – Rural Entrepreneur, Intrapreneur by Dwivedi Guidance | 7 th Feb 2023 | T.Y.B.Com | https://youtu.be/LspR6URaK7Q?si=0h1QV9FbWn9XW4xa |
| 3 | Entrepreneurial competencies, process of Entrepreneurship, Business opportunities by Dwivedi Guidance | 8 th Feb 2023 | T.Y.B.Com | https://youtu.be/aLoRz6hidCM?si=L6ek4JJKtmwh1Ofc |
| 4 | Type of Entrepreneur by Dwivedi Guidance | 9 th Feb 2023 | T.Y.B.Com | https://youtu.be/tkGadEmSKZc?si=exRBEp-zUxIU8BsI |
| 5 | Function of Entrepreneurs by Dwivedi Guidance | 10 th Feb 2023 | T.Y.B.Com | https://youtu.be/C2LlvX9s5w?si=KSa5CqkqoqNPv84h |
| 6 | Launching a new venture by Dwivedi Guidance | 11 th Feb 2023 | T.Y.B.Com | https://youtu.be/Jz36LMgCaE?s=InFXTIZYXqwbLNux |
| 7 | Business plan, meaning, content by Dwivedi Guidance | 13 th Feb 2023 | T.Y.B.Com | https://youtu.be/QpHHsly1a20?si=E-y7DUg1k9MLLty5 |
| 8 | Textile Industry Case study by Dr. Vivek Bindra | 14 th Feb 2023 | T.Y.B.Com | https://youtu.be/FDSPvsnWaJs?s=i=a_ULHKnW0OG9MkL |
| 9 | Role of Entrepreneur in Export and Import by Sonu Singh | 15 th Feb 2023 | T.Y.B.Com | https://youtu.be/5-TPAoEJK0c?si=2htehGGy0VtvRLlx |
| 10 | Function of Management in Entrepreneurship by Sonu Singh | 16 th Feb 2023 | T.Y.B.Com | https://youtu.be/Q8GXrUJc194?si=aVre32QhDy4Xgr_J |



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| Sr. No | Intellectual Property Rights | Date of Event | BCOM Students (2022-23) | Video Link |
|--------|---|-----------------------------|-------------------------|---|
| 1 | IPR meaning and concepts by Y. G. Law | 15 th March 2023 | T.Y.B.Com | https://youtu.be/eIUaS51U05M?si=boFKWrtboR65ezrK |
| 2 | Theory of IPR by Y. G. Law | 16 th March 2023 | T.Y.B.Com | https://youtu.be/PTZSKg3WmZg?si=kA2Dn0918HviovmZ |
| 3 | Intellectual convection of IPR by Y. G. Law | 17 th March 2023 | T.Y.B.Com | https://youtu.be/R3A9tal1OCA?si=t3KU-yq6cr7a1_mL |
| 4 | Copyright Law, Intellectual Property Law by Y. G. Law | 18 th March 2023 | T.Y.B.Com | https://youtu.be/FCcrrroZqn8?si=kYWEPG7OscT2vf6e |
| 5 | Patent Law IPR by Y. G. Law | 19 th March 2023 | T.Y.B.Com | https://youtu.be/ngidYGF2i00?si=VS-48djtxiudcldn |
| 6 | Trademark Law by Y. G. Law | 20 th March 2023 | T.Y.B.Com | https://youtu.be/92FR0ow3llk?si=o_7WcoQ3jvwuu843 |
| 7 | Geographical Indication IPR by Y. G. Law | 21 st March 2023 | T.Y.B.Com | https://youtu.be/YY8NU0OZ-og?si=t7fllUrqNaADsERI |
| 8 | Biodiversity and Traditional knowledge by Y. G. Law | 22 nd March 2023 | T.Y.B.Com | https://youtu.be/wUhg3qxlgSgQ?si=vZadYVCbcwuRJ9kl |



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